



Prospect Share Group Member Form

Name: _____ Company: _____

Company headquarters address: _____

Phone: _____ Email address: _____

NGA member?

Please indicate which share group(s) you are interested in learning more information about:

HR	Next Generation	CIO	CFO	Pharmacy	Department of Research & Education
	Marketing	Loss Prevention		Facilities	Community Relations

Share Group Mission:

Openly engage in sharing information, ideas and finding unique solutions to common issues and opportunities.

Objectives:

- Have a willingness to share cost saving ideas, ways to increase sales and improve operating margins
- Keep abreast of industry perspectives and trends that will help to keep members relevant and profitable
- Learn what others are doing in finding solutions to common problems and opportunities
- Leverage our position positively to influence suppliers
- Be willing to provide honest critiques of fellow members' stores and operational practices
- Bring new ideas for the group to consider
- Share successful recruiting, hiring and retention practices
- Bring 'best practices' and success stories to the group for discussion and consideration
- Keep an open line of communication between regularly scheduled meetings
- Stay focused on critical issues during regularly scheduled meetings

General Policies:

- Every share group will establish a distinct mission with goals and objectives and will revisit mission, goals, and objectives annually to make revisions if necessary.

- Share group members must maintain NGA membership in order to be active in the Share Group program.
- Share group members belonging to the same share group will not operate or have plans to operate in a fellow member's area of business. In other words, no competing retailer companies will participate in the same share group. If a member expands his or her business into another member's market, the member who joined the group first will remain in the group and the other member will be asked to leave the group in order to protect the program's sharing environment.
- If a share group member does not participate in two consecutive live meetings, NGA will have a conversation with the member regarding their future involvement in the program.
- All information and documents shared during meetings and discussions is proprietary and should be kept within confines of the membership.
- Each share group roster will not exceed 15 individual members, in order to protect the sharing environment. If a group's roster includes 15 individuals, the group will be closed to new members until an existing member drops out.
- If a share group member retires and provides NGA contact information for their replacement, NGA will reach out to this lead first before pursuing other member leads.
- If a share group member moves companies and expresses interest in staying with the group, the share group should retain this member before pursuing other replacement
- Share groups will operate underneath NGA's antitrust policy: *The National Grocers Association is committed to complying with the antitrust laws. Therefore, to assure compliance the board of directors, members and staff must refrain from engaging in discussion that may result in antitrust violations such as agreements to fix prices or margins, allocate markets, engage in product, supplier or customer boycotts, and refusal to deal with industry members. NGA appreciates your compliance with the law as the Board and members engage in association Board meetings, education programs and other activities to advance your competitiveness in today's market.*

Benefits

- Two in-person meetings per year; format and location vary per group. In most cases, one meeting will occur alongside an existing NGA event (fall leadership meetings, NGA Show, etc.) and the other meeting will be hosted by a specific share group member company
- Consistent communication in between live meetings with fellow share group members
- Access to on-line membership portal and 'committee app' to upload and download helpful documents, view member rosters, and access meeting registration and materials
- Professionally facilitated share group meetings with discussion guides and post-meeting notes

Dues

- Share group dues are \$1,000 annually per individual; this fee is in addition to standard NGA membership dues and any travelling and hotel costs accrued during live meetings.
- Dues invoices will be sent out at the beginning of the calendar year (January) at the same time membership dues are collected; member must pay dues to participate in live meetings.