



# WHOLESALE

## Membership Application

### COMPANY INFORMATION

Company \_\_\_\_\_  
 DBA \_\_\_\_\_  
 Physical Address \_\_\_\_\_  
 Mailing Address \_\_\_\_\_  
 City/State/Zip \_\_\_\_\_  
 Company Website \_\_\_\_\_  
 Company Headquarters Phone \_\_\_\_\_  
 Company Headquarters Fax \_\_\_\_\_  
 # Of Corporate Stores \_\_\_\_\_  
 # Of Employees \_\_\_\_\_  
 Annual Sales \_\_\_\_\_  
 # Of Independent Stores Served \_\_\_\_\_  
 What Year Did Your Company Open? \_\_\_\_\_  
 Facebook \_\_\_\_\_  
 Twitter \_\_\_\_\_  
 States In Which Your Company Operates: \_\_\_\_\_

### PRIMARY CONTACT INFORMATION

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Direct Phone \_\_\_\_\_  
 Email \_\_\_\_\_

**Please add me to the following email subscriptions:**

- |   |   |
|---|---|
| <input type="checkbox"/> Express Lane Daily Newsletter                        | <input type="checkbox"/> "NGA Tax Return" Quarterly Newsletter        |
| <input type="checkbox"/> Food Recalls   | <input type="checkbox"/> NGA Leadership & Education Weekly Newsletter |
| <input type="checkbox"/> Capitol Checkout Weekly Newsletter (Gov't Relations) | <input type="checkbox"/> Webinar Update                               |
| <input type="checkbox"/> NGA Foundation Career Center Job Flash™              |   |
| <input type="checkbox"/> Fraudulent Biweekly Coupon Alerts                    |   |

**I am interested in learning more about the following:**

- |   |   |
|---|---|
| <input type="checkbox"/> NGA Advocacy & Legal Fund  | <input type="checkbox"/> Grocers PAC                            |
| <input type="checkbox"/> Fund for Fair Competition  | <input type="checkbox"/> NGA Online Training & Education Center |
| <input type="checkbox"/> NGA Foundation Career Center   | <input type="checkbox"/> Women Grocers of America               |
| <input type="checkbox"/> Committee & Council Volunteer Opportunities  | <input type="checkbox"/> NGA Foundation                         |
| <input type="checkbox"/> Consumer Trends Survey & Financial Benchmarks Survey   |   |
| <input type="checkbox"/> Please check here if you do not want to receive informational emails from other NGA Associate Members. |   |

### WHO ELSE IN YOUR COMPANY NEEDS INFO?

**SENIOR MANAGEMENT/CEO**

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_

**SENIOR MANAGEMENT**

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_

**COMMUNICATIONS/PUBLIC RELATIONS**

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_

**FINANCE**

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_

**FOOD SAFETY**

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_

**GOVERNMENT RELATIONS/LEGAL**

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_

**HUMAN RESOURCES**

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_

**TECHNOLOGY**

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_

**MARKETING**

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_

**MERCHANDISING**

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Email \_\_\_\_\_

## WHAT YOU NEED TO KNOW ABOUT NGA MEMBERSHIP

### QUALIFICATIONS FOR WHOLESALE MEMBERSHIP

Any privately held, independent and/or family owned and operated grocery retailer or ESOP can join NGA as a retail member. Retail members shall be firms primarily eNGaged in the retail distribution of food and related products.

### WHAT IS THE BILLING CYCLE FOR MEMBERSHIP DUES?

NGA membership is based on a calendar billing cycle for all members (January 1 to December 31). Contact NGA to determine proration eligibility. New memberships received after September 15 will be valid until December 31 of the following year.

### DUES VERIFICATION

To ensure the accuracy of member dues, NGA may ask members to provide supporting information. All information provided will be kept strictly confidential.

### RENEWAL

Invoices for membership dues renewal are sent to all members in mid-September for the next calendar year. Dues invoices are payable January 1. Member benefit information is sent after full payment is received.

### PAST DUE TERMS

Members whose dues are not paid after 90 days will be considered past due and all subscriptions and services will be suspended. Membership privileges will be reinstated at any time during the remaining months of the year after the full payment is received. Past due invoices for services rendered will also be cause for suspension, even if membership dues have been paid in full. This includes past due advertising and exhibitor fees. Membership will be reinstated after full payment of outstanding invoice(s). In order to receive discounts on conferences and events, membership dues must be paid in full before the event, or nonmember fees will apply.

### TAX DEDUCTION

In accordance with the provisions of the Omnibus Budget Reconciliation Act of 1993, 82.5% of NGA membership dues are deductible under Section 162 of the Internal Revenue Code as ordinary and necessary trade or business expenses. NGA membership dues are not deductible as charitable contributions for federal income tax purposes. NGA estimates that the nondeductible portion of your dues allocable to lobbying is 24%. Campaign contributions are tax deductible as ordinary business expenses, although not as charitable contributions.

### QUESTIONS

If you have any questions about this membership application or your membership benefits please contact at membership@nationalgrocers.org or call (202) 938 2570.



## SEND COMPLETED APPLICATION

**Email:** accounting@nationalgrocers.org

**Fax:** (202) 938 2574

**Mail:** NGA Membership,

Attn: Membership

601 Pennsylvania Avenue, NW, Suite 375N

Washington, DC 20004

## WHOLESALE INVESTMENT SCHEDULE

Under NGA's bylaws, each member company must pay dues based on total annual sales volume FOR ALL DEPARTMENTS as reported in the most recent fiscal year. Please use the following table to calculate your dues. An online calculator can be found at [www.nationalgrocers.org/get-engaged](http://www.nationalgrocers.org/get-engaged)

SALES	FIXED	VARIABLE
Sales up to \$100M	\$5,202	
Sales between \$100M - \$200M	\$5,202	+ \$22.60 for each M in sales \$100+M
Sales between \$200M - \$300M	\$7,543	+ \$22.60 for each M in sales \$200+M
Sales between \$300M - \$400M	\$9,884	+ \$22.60 for each M in sales \$3+M
Sales between \$400M - \$500M	\$12,277	+ \$21 for each M in sales \$400+M
Sales between \$500M - \$800M	\$14,462	+ \$13.65 for each M in sales \$500+M
Sales between \$800M - \$1B	\$18,727	+ \$10.50 for each M in sales \$800+M
Sales between \$1B - \$2B	\$20,912	+ \$4.20 for each M in sales over \$1B
Sales between \$2B - \$3B	\$25,282	+ \$3.50 for each M in sales over \$2B
Sales between \$3B - \$4B	\$28,923	+ \$3.50 for each M in sales over \$2B
Sales over \$4B	\$31,784	+ \$2.00 for each M in sales over \$4B

## ANNUAL INVESTMENTS

1. Enter your company sales for your most recently completed fiscal year \$ \_\_\_\_\_
2. Investment payment (Based on your actual sales. Dues calculation table above.) \$ \_\_\_\_\_
3. NGA Advocacy & Legal Fund (This fund champions pro-business initiatives that ensure a level playing field for NGA members.) \$ \_\_\_\_\_
  - Golden Eagle ..... \$50,000
  - Founding Father ..... \$25,000
  - American President ..... \$10,000
  - American Patriot ..... \$5,000
  - American Statesman ..... \$2,500
  - American Advocate ..... \$1,000
  - Concerned Citizen ..... \$ \_\_\_\_\_
4. NGA Research and Education Foundation Donation (The Foundation conducts research and develops education and training programs to enhance the competitiveness of the independent sector. Qualifies as a 501c3 tax deductible donation) \$ \_\_\_\_\_
5. Grand total (Add lines 2 through 4) \$ \_\_\_\_\_

## PAYMENT

Amount Enclosed \_\_\_\_\_

Please indicate payment method:

- Check (made payable to National Grocers Association)  
 Credit card (please check one)  
 VISA  MasterCard  Discover  Amex

Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_

Name as it appears on card \_\_\_\_\_

Is this a corporate card?  YES  NO

Billing Address (if different from company) \_\_\_\_\_

SIGNATURE \_\_\_\_\_

DATE \_\_\_\_\_

*The signatory of this form agrees to accept and pay all applicable charges, including adjustments to reflect correction of arithmetical error. Moreover, the signatory specifically authorizes NGA to charge any such amounts to the credit card referenced on this form.*

## GROCERS PAC AUTHORIZATION

I authorize Grocers PAC, the political action committee of the National Grocers Association, to solicit and send Grocers PAC updates to myself, the executive and administrative personnel and the shareholders of my company for participation in Grocers PAC for the designated years below.

2021 Authorizing Signature \_\_\_\_\_ 2022 Authorizing Signature \_\_\_\_\_ 2023 Authorizing Signature \_\_\_\_\_ 2024 Authorizing Signature \_\_\_\_\_

**NOTE TO NGA MEMBERS:** A corporation may grant prior approval to only one trade association federal PAC per calendar year and federal election regulations require a signature of an authorizing agent of the company for each year. The National Grocers Association (NGA) may not solicit contributions from approved executives and administrative personnel of member companies without receiving prior approval. Signing this form does not prevent you from making a personal political contribution to a federal or corporate PAC or to a state PAC that supports candidates for state and local office.

Political contributions are not tax deductible for federal income tax purposes. Contributions to the Grocers PAC are voluntary and individuals have the right to refuse to contribute without fear of reprisal. Federal law requires NGA to use best efforts to collect name, mailing address, occupation, and name of employer of individuals whose contributions exceed \$200 dollars per calendar year.

**Your membership will be activated after your application has been processed and dues payment received.**